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Fleetco Joins Wabash National Dealer Network

Successful dealership brings 28 years of proven industry experience

LAFAYETTE, Ind. – Nov. 17, 2011 – [Wabash National](#) recently announced the addition of [Fleetco, Inc.](#) to its dealer network. Fleetco is now authorized to sell Wabash National dry and refrigerated vans in parts of Alabama, Arkansas, Georgia, Kentucky, Mississippi and Tennessee.

“Partnering with Wabash National not only grants us access to the leading product in [dry vans – DuraPlate®](#) – but also allows us to expand our product portfolio through [ArcticLite® refrigerated vans.](#)” said founder and CEO of Fleetco, Dale Broadrick.

Headquartered in Nashville, Tenn., with additional locations in Memphis and Atlanta, Fleetco is a full service dealership and one of the nation’s largest retailers of new and used semi-trailers. In addition, its Nashville location offers more than 1,500 trailers for lease.

“Fleetco has extensive expertise in the business and a long history of providing effective transportation solutions to its customer base,” said Todd Chrzan, director of dealer development at Wabash National. “We are pleased to welcome the Fleetco team to the Wabash National family as we continue to expand and elevate our dealer network to provide the level of support customers demand.”

About Wabash National

Headquartered in Lafayette, Indiana, Wabash National® Corporation (NYSE: WNC) is one of the leading manufacturers of semi trailers in North America. Established in 1985, the company specializes in the design and production of dry freight vans, refrigerated vans, flatbed trailers, drop deck trailers, truck bodies and intermodal equipment. Its innovative core products are sold under the DuraPlate®, ArcticLite®, FreightPro™, Eagle® and Benson™ brand names. The Company operates two wholly-owned subsidiaries, Transcraft® Corporation and Wabash National Trailer Centers, trailer service centers and retail distributors of new and used trailers and aftermarket parts throughout the U.S. To learn more, visit www.wabashnational.com. To see a complete listing of authorized dealers, visit <http://www.wabashnational.com/Dealers>.

About Fleetco

Based in Nashville, Tenn., Fleetco sells new and used dry van, flatbed, refrigerated and lowboy trailers. A full-service dealership, Fleetco also provides lease options, parts and service, as well as storage containers and temporary office units. Founded by Dale Broadrick in 1984, Fleetco, Inc. is a full-service dealership that is “behind you all the way.” With locations in Nashville, Memphis and Atlanta, Fleetco offers a wide selection to meet your needs. To learn more, visit www.fleetco.net.

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